



**Bottom Line
Benefit:
Lean Tools &
Culture Change**



Duxinaroe

Behind every number, there are people

if ...

- Your annual profit is forecast to fall **short of target**
- You are forecast to make a **loss**
- You are suffering **cash flow** issues
- **Quality** is a problem
- Your **productivity** and **efficiency** could be higher
- You're worried about keeping pace with **sales**
- Your overhead **costs** are too high
- You need to increase **capacity** to meet growth targets
- You suffer poor **delivery** performance
- Your **customers** are dissatisfied
- Your **people** aren't pulling in the same **direction**
- Your **change** programme has **stalled or failed**



then ...

You'll probably consider ...

- Analysis to define the scope of the challenge
- The options available around:
 - Leadership and culture
 - Strategy
 - Process and procedure
- How to make the changes and deliver the results, in time, to budget.



if you don't have ...

- The time to dedicate to the problem
- The resources to assign to the problem
- The in-house knowledge or skills to deal with the problem

Then ...

Duxinaroe™ could be your next move ...

Only 25% of lean projects succeed!

Duxinaroe specialise in the factors which deliver that success and we also detail how to sustain it.

Innovation is our forte!

The Duxinaroe methodology delivers change to process *and* people.

Other approaches promote tools and techniques with a primary focus on making change to process.

This often ignores the change that people have to make when adjusting to new methods and expectations. Failing to plan for this can cause increased time-lines & budgets while reducing the benefits and sustainability of process change.

We have a successful track record

delivering sustainable organisational development, continuous improvement, Change and Lean projects across Europe since 1994.

We help you analyse and identify your root cause issues. We then help you create a delivery plan, conscious of the change requirements in process *and* people. We then provide the skills and resources required to execute that plan.

Through

- Training and workshops
- Coaching and Application
- Consulting Services

Duxinaroe Deliver Results!

We stand out **for** the difference we make.



The Duxinaroe methodology delivers:

- Deep alignment from board room to front line, demonstrated through congruent targets and KPI's that people believe in.
- A deployable operational strategy, clearly linking 3-5 year breakthrough objectives with annual improvement initiatives, project managed through monthly and weekly action plans.
- A clear 'road-map', detailing initial, fundamental and mature development stages.
- Increased capacity through the reduction and elimination of non-value added activity (process *and* people), allowing you to achieve more for less.
- Reduced overhead costs, enabling improved profits.
- An edge over your competition through improved quality, cost, delivery, growth, safety, moral, flexibility and responsiveness to market forces.
- A reduced 'resistance to change' in individuals, teams, departments and functions.
- A Lean Mind-Set & Culture – not just tools and techniques.





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